



# ATHENSA Enduser Pricelist - December 2022



ATHENSA Module/Bundle	Description	ASM&TS (Annual Software Maintenance and Technical Support)	List Price USD	ASM&TS Yearly Renewal USD
<b>ATHENSA Integrated "Channel-in-a-Box" Bundles</b>				
<b>Advanced "Channel-in-a-Box" HD Bundle</b>	Includes Advanced Playout (AirBox) + AirBox PRO Option + Advanced Graphics (TitleBox) + Advanced Ingest (CaptureBox)	1st Year ASM is included	<b>\$1,999.00</b>	<b>\$75/month \$899/year</b>
<b>ATHENSA Playout Products</b>				
<b>Advanced Playout (AirBox) HD</b>	<b>Advanced Playout (AirBox) HD Software:</b> Single-Channel Universal Content Playout with Multi Parallel Output Engine - <b>Multiple</b> simultaneous outputs (SDI or/and IP)	1st Year ASM included	<b>\$1,599.00</b>	<b>\$479.00</b>
<b>STUDIO (Production AirBox) HD</b>	<b>STUDIO (Production AirBox) 4x HD Software:</b> Four-Channels HD/SD player (4 simultaneous SDI outputs)	1st Year ASM is included	<b>\$1,599.00</b>	<b>\$479.00</b>
<b>5xCh. AirBox IP Pump</b>	<b>5xCH AirBox IP Pump</b> (in one dongle) - NO Graphics, MPG2 only	1st Year ASM included	<b>\$3,999.00</b>	<b>\$799.80</b>
<b>10xCh. AirBox IP Pump</b>	<b>10xCH AirBox IP Pump</b> (in one dongle) - NO Graphics, MPG2 only	1st Year ASM included	<b>\$5,999.00</b>	<b>\$1,199.80</b>
<b>Automation Control Options (Per Playout channel)</b>				
<b>Playout (AirBox) PRO option INCLUDED in all new licenses</b>	<b>Playout (AirBox) PRO Option:</b> * GPI & Router Control (Kramer, Leitch, VikinX, Pesa, Quartz, GrassValley Concerto/Acapella, Snell (Serial control only), BMD-Videohub, UMC) * LTC Timecode input for playback triggering * TitleBox Net Control – Control of TitleBox on the same PC or on remote PCs * 2D Video Scaling (Squeeze) of the playlist content * DTMF & SCTE 35 (DTMF part) Decoding for Commercial Insertion <b>* MultiChannel Audio (up to 16 Audio Mono PCM Tracks) INCLUDED</b>	1st Year ASM included	<b>\$599.00</b>	<b>\$119.80</b>
<b>AirBox VTR Control Option</b>	<b>AirBox VTR Control Option</b> - Allows control of up to 2x VTRs via RS422 Sony Protocol	1st Year ASM included	<b>\$1,200.00</b>	<b>\$240.00</b>
<b>VDCP</b>	<b>VDCP</b> - External automation control of AirBox in slave mode via VDCP protocol	1st Year ASM included	<b>\$2,099.00</b>	<b>\$419.80</b>
<b>DTMF Cue-Tone Generator</b>	<b>Cue-Tone Generator and Inserter</b> - DTMF Cue Tone Generator and Inserter	1st Year ASM included	<b>\$699.00</b>	<b>\$139.80</b>
<b>SCTE-35 Cue-Tone Generator</b>	<b>Cue-Tone Generator and Inserter</b> - SCTE-35 Cue Tone Generator and Inserter	1st Year ASM included	<b>\$1,499.00</b>	<b>\$299.80</b>
<b>PlayList Converter</b>	<b>PlayList Converter</b> - Automated conversion from various playlist formats	1st Year ASM included	<b>ask</b>	<b>ask</b>
<b>Centralized Router/Matrix Control Options ( Multiple AirBox to control the same router)</b>				
<b>Universal Matrix Controller</b>	<b>Universal Matrix Controller</b> - Provides centralized control of routers (video hubs) and allows multiple AirBox/CaptureBox instances or other applications (e.g. MBM) to share the same routers (video hubs)	1st Year ASM included	<b>\$1,299.00</b>	<b>\$259.80</b>
<b>IP Switch Option</b>	<b>ATHENSA IP Switch</b> - software application for UDP IP switching/ routing between multiple inputs and/or outputs , using commercial-off-the-Shelf hardware <b>* Can be installed on the AirBox/ AdBox server on a separate PC</b>	1st Year ASM included	<b>\$699.00</b>	<b>\$139.80</b>

<b>PLAYOUT Audio Options (Per AirBox Playout channel)</b>				
<b>Playout (AirBox) Automatic Loudness Control</b>	<b>AirBox Automatic Loudness Control</b> - Automatically adjusts audio loudness of media during playback according to ITU-R BS.1770, ATSC A/85, EBU R128 based on media metadata	1st Year ASM included	<b>\$1,399.00</b>	<b>\$279.80</b>
<b>ATHENSA DOLBY Digital Plus (AC3/E-AC3) Packs &amp; Options</b>				
<b>Dolby Digital Plus Decoder Pack</b>	<b>2x ATHENSA Dolby Digital (AC3/E-AC3) Decoders</b> per audio stream * 2 Decoders – allowing seamless playback of two consecutive Dolby files in a single audio stream; * For SDI output only DeltaCast video boards are supported	1st Year ASM included	<b>\$1,650.00</b>	<b>\$330.00</b>
<b>Dolby Digital Plus Decoder/Encoder Pack</b>	<b>2x ATHENSA Dolby Digital (AC3/E-AC3) Decoder &amp; 1x Dolby Digital Plus Encoder</b> per audio stream * 2 Decoders – allowing seamless playback of two consecutive Dolby files in a single audio stream; * 1 Encoder per output audio stream * For SDI output only DeltaCast video boards are supported	1st Year ASM included	<b>\$2,150.00</b>	<b>\$430.00</b>
<b>Dolby Digital Plus Decoder</b>	<b>ATHENSA Dolby Digital (AC3/E-AC3) Decoder Option</b> per audio stream * Additional Decoder - for Clip Trimmer Dolby Monitoring / Preview Purposes; * For SDI output only DeltaCast video boards are supported	1st Year ASM included	<b>\$800.00</b>	<b>\$160.00</b>
<b>Dolby Digital Plus Encoder</b>	<b>ATHENSA Dolby Digital (AC3/E-AC3) Encoder Option</b> per audio stream * Additional Encoder License per output audio stream * For SDI output only DeltaCast video boards are supported	1st Year ASM included	<b>\$800.00</b>	<b>\$160.00</b>
<b>ATHENSA DOLBY E Options &amp; Packs</b>				
<b>Dolby E Decoder Pack</b>	<b>2x ATHENSA Dolby E Decoders</b> per output audio stream * 2 Decoders – allowing seamless playback of two consecutive Dolby files in a single audio stream; * For SDI output only DeltaCast video boards are supported	1st Year ASM included	<b>\$2,000.00</b>	<b>\$400.00</b>
<b>Dolby E Decoder/Encoder Pack</b>	<b>2x ATHENSA Dolby E Decoder &amp; 1x Dolby E Encoder</b> per audio stream * 2 Decoders – allowing seamless playback of two consecutive Dolby files in a single audio stream; * 1 Encoder per output audio stream; * For SDI output only DeltaCast video boards are supported	1st Year ASM included	<b>\$2,700.00</b>	<b>\$540.00</b>
<b>Dolby E Decoder</b>	<b>ATHENSA Dolby E Decoder Option</b> per output audio stream * Additional Decoder - for Clip Trimmer Dolby Monitoring / Preview Purposes; * For SDI output only DeltaCast video boards are supported	1st Year ASM included	<b>\$1,000.00</b>	<b>\$200.00</b>
<b>Dolby E Encoder</b>	<b>ATHENSA Dolby E Encoder Option</b> per output audio stream * Additional Encoder License per output audio stream * For SDI output only DeltaCast video boards are supported	1st Year ASM included	<b>\$1,000.00</b>	<b>\$200.00</b>
<b>PLAYOUT Subtitling (Per AirBox Playout channel)</b>				
<b>SubtitleBox</b>	<b>SubtitleBox</b> - Live subtitle insertion during on-air playback; PAC, EBU, SRT and SubtitlePlus subtitling files supported; * Proper Tape ID required for all subtitling files	1st Year ASM included	<b>\$1,199.00</b>	<b>\$239.80</b>

PLAYOUT Redundancy Options				
<b>AirBox Backup Option</b>	<b>ATHENSA Single Backup Manager Option - 1:1 Automatic Redundancy Option</b> * Conditional plugins - allows use of conditions while performing backup switching (e.g. send router switch command only if Live input is not active) * UMC (Universal Matrix Controller) support - provides centralized control of routers (video hubs) and allows multiple AirBox/CaptureBox instances or other applications (e.g. MBM) to share the same routers (video hubs) * UDP Switch Application	1st Year ASM included	<b>\$799.00</b>	<b>\$239.00</b>
<b>Multi Backup Manager Option</b>	<b>ATHENSA Multi Backup Manager Option - N:M Automatic redundancy option</b> * Conditional plugins - allows use of conditions while performing backup switching (e.g. send router switch command only if Live input is not active) * UMC (Universal Matrix Controller) support - provides centralized control of routers (video hubs) and allows multiple AirBox/CaptureBox instances or other applications (e.g. MBM) to share the same routers (video hubs) * ATHENSA IP Switch INCLUDED * ATHENSA UMC INCLUDED	1st Year ASM included	<b>\$2,999.00</b>	<b>\$899.00</b>
ATHENSA Workflow Software Options				
<b>ListBox</b>	<b>ListBox</b> - Standalone Playlist Editor/Scheduler	1st Year ASM included	<b>\$499.00</b>	<b>\$149.00</b>
<b>ATHENSA DataBox mini-MAM</b>	<b>ATHENSA DataBox mini-MAM -</b> DataBox is a highly integrated SQL-based content database for media and content management, allowing instant access to more than 20,000 records simultaneously. Content is classified by many aspects such as type, category, genres, keywords, credits and media. All ATHENSA modules obtain metadata information about visual content from DataBox. This enables many tasks such as logo overlay, archiving/retrieving data and building/conforming on-air playlists, to be simplified or completely automated. Content can be easily searched through by dedicated multi-profile metadata search, as well as by an intuitive multi-criteria filtering system.	1st Year ASM included	<b>\$999.00</b>	<b>\$299.00</b>
<b>TRANSFER (SafeBox)</b>	<b>TRANSFER (SafeBox) - Automated Content Transfer</b> Including: - Automated content replication - Multiple in, Single out - Single in, Multiple out - Multiple in, Multiple out - Automated content removal - Speed and session limiting - Playlist/content delivery	1st Year ASM included	<b>\$1,199.00</b>	<b>\$359.00</b>
Quality Control / File Verification				
<b>Quality Control Box (QCBox)</b>	<b>ATHENSA Quality Control Box Software:</b> Quality control analysis and assessment of the quality of the media. Support of multiple quality tests such as: * Correct duration * Continuity (no missing or overlapped frames) * Frozen and black frames * Loudness metering (ITU-R BS.1770-3, ATSC A/85, EBU R128)	1st Year ASM included	<b>\$1,999.00</b>	<b>\$399.80</b>

<b>ATHENSA CG &amp; Graphics Playout</b>				
<b>Advanced Graphics (TitleBox)</b>	<b>Advanced Graphics (TitleBox) HD</b> - Interactive CG Playout	1st Year ASM included	<b>\$1,599.00</b>	<b>\$479.00</b>
<b>Advanced Graphics Preparation (TitleBoxPrep)</b>	<b>ATHENSA Advanced Graphics (TitleBoxPrep) Preparation License</b> - Full-featured TB Template Creator/Editor with VGA Preview- Additional License for a Graphics Preparation Station (with no Production Video Output)	1st Year ASM included	<b>\$999.00</b>	<b>\$299.00</b>
<b>TitleBox DashBoard Player</b>	<b>TitleBox DashBoard Player</b> - Editing, manual remote control & execution of TitleBox objects & templates (to be installed on TitleBox CG Server or on remote desktop PC)	1st Year ASM included	<b>\$600.00</b>	<b>\$120.00</b>
<b>TitleBox List Player</b>	<b>TitleBox List Player</b> - CG Template Play List player for TitleBox - manual execution or under 3rd Party Automation (via TB API) (to be installed on TitleBox CG Server or on remote desktop PC)	1st Year ASM included	<b>\$600.00</b>	<b>\$120.00</b>
<b>ATHENSA Ingest</b>				
<b>Advanced 4-ch INGEST (CaptureBox PRO) HD/SD Four-Channel License</b>	<b>Four CaptureBox PRO &amp; PRO Option (CBPRO) &amp; MultiChannel Audio (CBAUD)</b> - Four Channel Automated tape and live video Ingest in HD/SD	1st Year ASM included	<b>\$1,199.00</b>	<b>\$359.00</b>
<b>Single-ch INGEST (CaptureBox) HD/SD Single Channel License</b>	<b>Single CaptureBox &amp; MultiChannel Audio (CBAUD)</b> - Single Channel Automated tape and live video Ingest in HD/SD	1st Year ASM included	<b>\$499.00</b>	<b>\$199.00</b>
<b>CaptureBox PRO option</b>	* GPI Control * Router Control (Kramer, Leitch, VikinX, Pesa, Quartz, GrassValley Concerto/Acapella, Snell (Serial control only), BMD-Videohub, ATHENSA UMC	1st Year ASM included	<b>\$450.00</b>	<b>\$90.00</b>
<b>CaptureBox VDCP Option</b>	<b>VDCP</b> - External automation control of CaptureBox in slave mode via VDCP protocol	1st Year ASM included	<b>\$1,699.00</b>	<b>\$339.80</b>
<b>ATHENSA TimeShiftBox Products for TimeDelay of SD/HD SDI signals</b>				
<b>TimeShiftBox HD/SD</b>	<b>TimeShiftBox HD /SD</b> Delayed Playback Application in HD/SD	1st Year ASM included	<b>\$999.00</b>	<b>\$299.00</b>
<b>Dual Channel TimeShiftBox HD/SD</b>	<b>Dual Channel TimeShiftBox HD</b> - Dual Channel Delayed Playback Application in HD	1st Year ASM included	<b>\$1,799.00</b>	<b>\$539.00</b>
<b>HD/SD TitleBox CG for TimeshiftBox</b>	<b>HD TitleBox CG &amp; Graphics Playout</b> for HDTSB	1st Year ASM included	<b>\$1,299.00</b>	<b>\$389.00</b>
<b>Dual Channel HD/SD TitleBox for TimeShiftBox</b>	<b>Dual Channel HD TitleBox CG &amp; Graphics Playout</b> for HDTSB-2C	1st Year ASM included	<b>\$1,999.00</b>	<b>\$599.00</b>
<b>ATHENSA SubTitle Preparation &amp; Burn In Products</b>				
<b>SubtitlePlus Lite</b>	<b>SubtitlePlus Lite</b> - Text translation and editing, subtitle page preparation, subtitle layout, timecode alignment, file playback	1st Year ASM included	<b>\$280.00</b>	<b>\$56.00</b>
<b>SubtitlePlus Personal</b>	<b>SubtitlePlus Personal</b> - Same as Lite, plus Video-In and file-to-file & VGA Burn-in	1st Year ASM included	<b>\$299.00</b>	<b>\$59.80</b>
<b>SubtitlePlus Professional</b>	<b>SubtitlePlus Professional</b> - Same as Personal, plus most import/export capabilities	1st Year ASM included	<b>\$1,999.00</b>	<b>\$399.80</b>
<b>SubtitlePlus Burn-in</b>	<b>SubtitlePlus Burn-in</b> - Similar to Professional, plus hardware platform support for burn-in	1st Year ASM included	<b>\$2,999.00</b>	<b>\$599.80</b>
<b>SubtitlePlus DVD</b>	<b>SubtitlePlus DVD</b> - Same as Professional, plus DVD subtitle export for DVD authoring software	1st Year ASM included	<b>\$2,199.00</b>	<b>\$439.80</b>
<b>SubtitlePlus Cinema</b>	<b>SubtitlePlus Cinema</b> - Same as Professional, plus Film Export capabilities	1st Year ASM included	<b>\$2,599.00</b>	<b>\$519.80</b>
<b>SubtitlePlus Player</b>	<b>SubtitlePlus Player</b> - Burn-in station for ready projects, player-only, no editing capabilities, single channel	1st Year ASM included	<b>\$1,499.00</b>	<b>\$299.80</b>
<b>SubtitlePlus Full</b>	<b>SubtitlePlus Full</b> - Full blown SubtitlePlus bundle with all plug-ins available	1st Year ASM included	<b>\$3,999.00</b>	<b>\$799.80</b>

ATHENSA SubTitle DVB Products				
<b>ATHENSA DVB Subtitle Server</b>	<b>1x SubTitle DVB Server</b> – Automated DVB subtitle insertion * Provides a single channel DVB subtitling with 1x Language Package (10 additional subtitle languages regardless of channel assignment) * Can be upgraded up to 256 channels and 4096 subtitle streams on its ASI or Ethernet output, sent to a multiplexer with the appropriate data inputs. *Requires an Ethernet connection or a DELTA-ASI card	1st Year ASM included	<b>\$5,999.00</b>	<b>\$1,199.80</b>
<b>Channel Package</b>	<b>Channel Package:</b> Additional subtitling channel with up to 10 subtitle languages, regardless of channel assignment	1st Year ASM included	<b>\$2,999.00</b>	<b>\$599.80</b>
<b>Language Package</b>	<b>Language Package:</b> Ten additional subtitle languages regardless of channel assignment	1st Year ASM included	<b>\$1,999.00</b>	<b>\$399.80</b>
ATHENSA DVB Products				
<b>ATHENSA DVB Muxer</b>	ATHENSA DVB Muxer Flexible DVB multiplexing engine Basic functionality: 5x UDP inputs, expandable up to 255 inputs; Unlimited outputs. Sample applications: Generates Multiple Program Transport Stream (MPTS) output from multiple SPTS or MPTS inputs; PID filtering & remapping; Data insertion (i.e. subtitles, TeleText); PSI/SI generation; Retimestamping. 1x PSI / SI generator – System information generator	1st Year ASM included	<b>\$1,999.00</b>	<b>\$399.80</b>
<b>Additional input for DVB Muxer</b>	<b>Additional input:</b> UDP input (SPTS, MPTS, or data)	1st Year ASM included	<b>ask</b>	
<b>PSI/SI Generator</b>	<b>PSI/SI Generator:</b> Generates PAT & PMT tables on UDP or ASI Output	1st Year ASM included	<b>ask</b>	
ATHENSA Upgrades from Old PlayBox Licenses				
<b>Old PlayBox "Channel-in-a-Box" SD/HD License Upgrade to ATHENSA Advanced "Channel-in-a-Box" HD License</b>	PlayBox -> ATHENSA Upgrade SD -> HD Upgrade	Single One-Time Cost	<b>\$1,299.00</b>	<b>N/A</b>
<b>Old PlayBox AirBox SD/HD License Upgrade to ATHENSA Advanced "Channel-in-a-Box" HD License</b>	PlayBox -> ATHENSA Upgrade SD -> HD Upgrade AirBox only -> "Channel-in-a-Box" Advanced Bundle Upgrade	Single One-Time Cost	<b>\$1,499.00</b>	<b>N/A</b>
<b>Old PlayBox TitleBox SD/HD License Upgrade to ATHENSA Advanced "Channel-in-a-Box" HD License</b>	PlayBox -> ATHENSA Upgrade SD -> HD Upgrade TitleBox only -> "Channel-in-a-Box" Advanced Bundle Upgrade	Single One-Time Cost	<b>\$1,499.00</b>	<b>N/A</b>
<b>Old PlayBox CaptureBox SD/HD License Upgrade to ATHENSA Advanced "Channel-in-a-Box" HD License</b>	PlayBox -> ATHENSA Upgrade SD -> HD Upgrade CaptureBox only -> "Channel-in-a-Box" Advanced Bundle Upgrade	Single One-Time Cost	<b>\$1,699.00</b>	<b>N/A</b>
<b>Old PlayBox AirBox SD/HD License Upgrade to ATHENSA Advanced PLAYOUT HD License</b>	PlayBox -> ATHENSA Upgrade SD -> HD Upgrade	Single One-Time Cost	<b>\$1,099.00</b>	<b>N/A</b>
<b>Old PlayBox TitleBox SD/HD License Upgrade to ATHENSA Advanced GRAPHICS HD License</b>	PlayBox -> ATHENSA Upgrade SD -> HD Upgrade	Single One-Time Cost	<b>\$1,099.00</b>	<b>N/A</b>
<b>Old PlayBox CaptureBox SD/HD License Upgrade to ATHENSA Advanced INGEST HD License</b>	PlayBox -> ATHENSA Upgrade SD -> HD Upgrade	Single One-Time Cost	<b>\$899.00</b>	<b>N/A</b>

### ATHENSA Multiple Year ASM Discount Policy

<b>Two Years ASM&amp;TS Package</b>	20% additional discount over the standard One Year ASM price will be provided to any ATHENSA dealer/client who orders 2x years of ASM within the initial Purchase Order	-		
<b>Three Years ASM&amp;TS Package</b>	33% additional discount over the standard One Year ASM price will be provided to any ATHENSA dealer/client who orders 3x years of ASM within the initial Purchase Order	-		

**Notes:**

- 1) SubTitlePlus UGRADES between bundles - the difference in the price
- 2) Prices are in USD, EX WORKS Athens US Office and do not include any local taxes or VAT
- 3) ASM&TS for all products for the first year is included into the price of the product.